AJIT MISHRA

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PROFESSIONAL SUMMARY

Entrepreneurial technology leader with 23+ years driving AI transformation, cloud architecture, and business innovation. Founder of Neuransa (AI consulting) and Neubyx (modular edge data centers and cold storage) with ₹1 Cr funding roadmap. Delivered 70% time-to-market reduction and 30% cost optimization through multi-cloud transformations. Expertise spans petabyte-scale infrastructure, startup incubation, and strategic growth.

Core Competencies: AI Strategy & Consulting | Edge Data Centers | Multi-Cloud Architecture | Business Model Innovation | GTM Strategy | Startup Incubation | Team Building

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PROFESSIONAL EXPERIENCE

NEURANSA & NEUBYX

Founder & CXO | Bhubaneswar & Bengaluru, India | January 2026 - Present

- Founded dual-brand startup: Neuransa (AI consulting with AI-as-a-Service platform) and Neubyx (modular cold storage and edge data centers for Tier-2/3 cities)

- Architected modular cold storage prototype for agricultural markets and edge data center POC for enterprise low-latency AI processing

- Building ecosystem partnerships with OEMs, cloud providers, and IT resellers; launching LinkedIn thought leadership for brand authority

- Implemented pilot-driven validation strategy and leveraged IIT partnerships for specialized talent recruitment

DILIGENCE ENTERPRISE

Strategy Consultant (Freelance) | Bhubaneswar & Bengaluru, India | June 2024 - December 2025

- Delivered 3x business growth for industrial equipment reseller through disruptive business model redesign and founder's office advisory

- Developed GTM strategies for AI ventures in retail and energy-saving sectors, accelerating client adoption and revenue pipeline

- Led cross-industry engagements in retail tech, industrial distribution, and AI-powered energy optimization solutions

CAPGEMINI TECHNOLOGY SERVICES INDIA

Manager - Cloud Architecture & GCC | Bengaluru, India | September 2010 - June 2024

- Directed 15+ multi-cloud transformations for Oracle and SAP workloads across telecommunications, finance, retail, utilities, and high-tech
- Architected petabyte-scale databases using IaaS/PaaS on AWS, Azure, OCI, and Google Cloud with robust system integration
- Reduced time-to-market by 70% and operating costs by 30% through offshore shared services and virtual delivery team scaling
- Established 24/7 database support with backup, recovery, and disaster recovery ensuring 99.9% uptime SLAs
- Increased North American market share by 20% via Oracle Core relaunch using psychographic segmentation and fixed-scope models
- Implemented RBAC, TDE, multi-region disaster recovery, and IAM strategies ensuring regulatory compliance and risk management
- Scaled 8+ offshore delivery teams and transitioned 7 managed service accounts with 3x efficiency through quality processes and governance
- Designed large-scale database infrastructure for virtualized environments supporting Oracle, SQL Server, and MySQL workloads
- Led infrastructure design integrating compute, storage, and network for private/hybrid cloud deployments

EARLIER CAREER PROGRESSION (2001-2010)

Senior Technical Roles | Various Organizations | 2001 - 2010

Advanced through progressive technical and leadership positions at CACT, SCO, Software Pundits, Hutch/Orange, Reliance Infocomm, Accenture, Symphony Services, and Minacs, delivering database performance optimization, virtualised environment automation, and market recall improvement initiatives across telecommunications and IT services sectors.

EDUCATION

MBA - General Management

Indian Institute of Technology (IIT) Bombay & Washington University in St. Louis (WashU) | Mumbai, India & St. Louis, USA | 2022 - 2023

Master of Computer Applications (MCA)

Indira Gandhi National Open University (IGNOU) | New Delhi, India | 1998 - 2001

Bachelor of Science - Electronics

Berhampur University | Odisha, India | 1992 - 1995

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

Entrepreneurship & Business Leadership:

- IIM Kozhikode Programme in Entrepreneurship and New Venture Creation (2026)

Artificial Intelligence & Emerging Technologies:

- Certified Prompt Engineering Professional (2025)
- Professional Certificate Program in Agentic AI and Applications (Pursuing - 2025)

Cloud Architecture & Infrastructure:

- Oracle OCI Multi-Cloud Architect Associate - Oracle (2024)
- Oracle Cloud Infrastructure Architect Professional - Oracle (2021)

TECHNICAL SKILLS

Cloud & Infrastructure: AWS, Azure, OCI, GCP | IaaS, PaaS, SaaS | VMware, Docker, Kubernetes | Petabyte-Scale Databases (Oracle, SQL Server, MySQL, PostgreSQL) | Modular Data Centers | Edge Computing | Cold Storage Systems

Artificial Intelligence: Generative AI (RAG, Chatbots, Voice Agents, Avatars) | Prompt Engineering | AI ROI Analysis | OpenAI, Claude, Azure AI, Vertex AI | Business Intelligence | Predictive Modeling

Business & Strategy: Business Model Innovation | GTM Strategy | P&L Optimization | Psychographic Segmentation | Blue-Ocean Strategy | Stakeholder Management | Portfolio Assessment

Delivery & Security: SAFe-6 Agile | Offshore Delivery | GCC Operations | IAM, RBAC, TDE | Disaster Recovery | GDPR, SOC 2, ISO 27001 Compliance

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KEY ACHIEVEMENTS

- Founded Neuransa (AI consulting) and Neubyx (infrastructure) with ₹1 Cr funding and 18-month roadmap targeting Tier-2/3 markets
- Delivered 70% time-to-market reduction and 30% cost optimization through offshore delivery innovation
- Increased market share by 20% and enabled 3x client business growth through strategic consulting
- Led 15+ multi-cloud transformations with petabyte-scale databases ensuring 99.9% uptime
- Scaled 8+ offshore teams with 3x efficiency; earned 5+ client accolades for excellence

Industry Expertise: TMT | Financial Services | Retail | Utilities | High-Tech | Agriculture & Cold Chain